

Businesses depend on quick, reliable communications and data transfer.



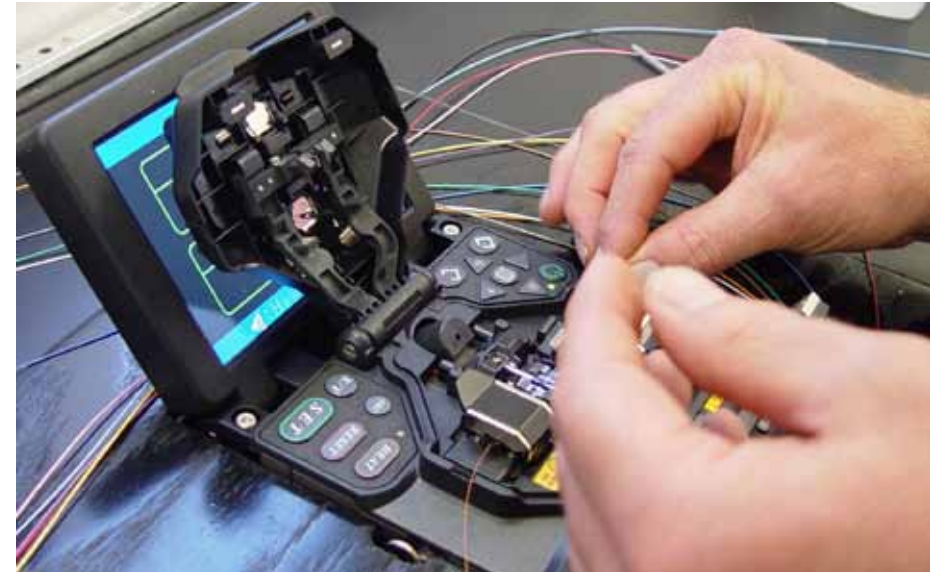
Since the first commercial installation of fiber optics in 1977, these tiny threads of glass have become the super highways of communication networks, routing their cargo of information for almost-instant delivery in places near and far.

NIPCO Development Corporation began business in 1995, and was first to establish a regional fiber optic network controlling the critical communications needed to monitor and control an electric transmission network. This network serves the 6,500-square-mile area in western Iowa where NIPCO provides wholesale electric power. Proper

network operations are monitored in the NIPCO dispatching center near Le Mars 24 hours a day seven days a week.

NDC's two rings of fiber optic cable soon grew, adding connectivity to Sioux Falls, Sioux City and Omaha along the Interstate 29 corridor. The NDC fiber optic system now totals 550 miles.

The growth of the fiber optic system brought an opportunity to provide fiber optic capacity and fiber services to other businesses. NDC now furnishes wholesale lit capacity and bandwidth to telecommunications businesses including independent telephone companies and long distance carriers.

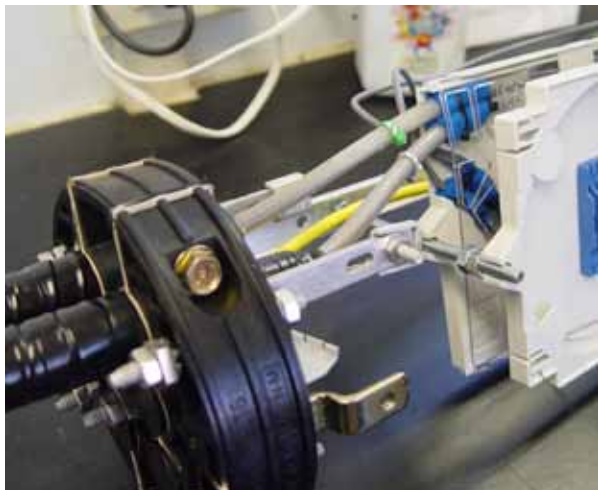


NDC's fiber technicians are always on call should the need arise. They use state-of-the-art equipment to service and maintain our fiber optic system. With the knowledge gained in constructing and maintaining NDC's network, we have expanded our business to

provide a wide variety of fiber maintenance services to others who use optical fibers in their business as well.

NDC is proud to be a provider of quality telecommunications services to its neighbors in western Iowa, offering timely assistance for both planned and emergency situations.





NDC can provide your business with:

- Fiber optic cable preparation and splicing
- Fiber optic testing and documentation
- Reel testing new and used fiber optic cable, including optical ground wire (OPGW), all dielectric self-supporting cable (ADSS), and underground cable
- Complete mapping and documentation of fiber optic systems and splice points
- 24-hour emergency splicing and testing of fiber optic communications systems damaged by accidents, weather or other catastrophe
- Design and installation of fiber optic networks
- Fiber optic connectivity to Sioux Falls, Sioux City, Omaha and throughout western Iowa with bandwidth from T1 to DS3, OC3 and higher

Call today to see how NDC can help you establish, maintain or improve your business communication and data transmission systems.

Your representatives at NDC are:

- Keith Schiltz
- Matt Washburn

You can reach these representatives at NDC at 712-546-4141.

See a map of NDC's fiber system in the Telecommunications section of NIPCO's website: www.nipco.coop



NIPCO Development Corporation

a subsidiary of

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FIBER OPTICS

today's
communication
for your business

 **NIPCO Development Corporation**